

CONTRACT



WAGM
12 Brewer Rd
Presque Isle, ME 04769
USA
(207) 764-4461

<u>Contract / Revision</u> 420393 /		<u>Alt Order #</u> 5408794
<u>Product</u> ME-2 TV OCT 28-NOV 3		
<u>Contract Dates</u> 10/28/16 - 11/03/16		<u>Estimate #</u> 509/942/7908
<u>Advertiser</u> Poliquin for Congress		<u>Original Date / Revision</u> 09/21/16 / 09/21/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WAGM	<u>Account Executive</u> Linda Connolly	<u>Sales Office</u> Presque Isle Na
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Code</u> 9914860	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u> 6930	<u>Advertiser Ref</u> 68881	

And:

American Media and Advocacy Grp
815 Slaters Lane
Alexandria, VA 22314

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WAGM	10/31/16	10/31/16	WAGM This Morning @ 530a	5:30 AM-6:00 AM		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	1-----				1	\$75.00				
N 2	WAGM	11/01/16	11/01/16	WAGM This Morning @ 530a	5:30 AM-6:00 AM		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-1-----				1	\$75.00				
N 3	WAGM	11/02/16	11/02/16	WAGM This Morning @ 530a	5:30 AM-6:00 AM		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--1----				1	\$75.00				
N 4	WAGM	11/03/16	11/03/16	WAGM This Morning @ 530a	5:30 AM-6:00 AM		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	---1---				1	\$75.00				
N 5	WAGM	10/31/16	10/31/16	WAGM This Morning @ 530a	6:00 AM-7:00 AM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	1-----				1	\$150.00				
N 6	WAGM	11/01/16	11/01/16	WAGM This Morning @ 530a	6:00 AM-7:00 AM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-1-----				1	\$150.00				
N 7	WAGM	11/02/16	11/02/16	WAGM This Morning @ 530a	6:00 AM-7:00 AM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--1----				1	\$150.00				
N 8	WAGM	11/03/16	11/03/16	WAGM This Morning @ 530a	6:00 AM-7:00 AM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	---1---				1	\$150.00				
N 9	WAGM	10/28/16	10/28/16	WAGM This Morning @ 530a	6:00 AM-7:00 AM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	----1--				1	\$150.00				
N 10	WAGM	10/31/16	10/31/16	CBS This Morning	7a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	1-----				1	\$100.00				
N 11	WAGM	11/01/16	11/01/16	CBS This Morning	7a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-1-----				1	\$100.00				
N 12	WAGM	11/02/16	11/02/16	CBS This Morning	7a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--1----				1	\$100.00				

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WAGM
12 Brewer Rd
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<u>Contract / Revision</u>	<u>Alt Order #</u>
420393 /	5408794

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/28/16 - 11/03/16	ME-2 TV OCT 28-NOV 3	509/942/7908

<u>Advertiser</u>	<u>Original Date / Revision</u>
Poliquin for Congress	09/21/16 / 09/21/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 13	WAGM	11/03/16	11/03/16	CBS This Morning	7a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	---1---				1	\$100.00				
N 14	WAGM	10/28/16	10/28/16	CBS This Morning	7a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/24/16	10/30/16	----1--				1	\$100.00				
N 15	WAGM	10/30/16	10/30/16	Early Morning Rot Sa-Su	6:00 AM-7:00 AM		:30				NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/24/16	10/30/16	-----1				1	\$20.00				
N 16	WAGM	10/31/16	10/31/16	Price Is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	1-----				1	\$100.00				
N 17	WAGM	11/01/16	11/01/16	Price Is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	-1-----				1	\$100.00				
N 18	WAGM	11/02/16	11/02/16	Price Is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	--1----				1	\$100.00				
N 19	WAGM	11/03/16	11/03/16	Price Is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	---1---				1	\$100.00				
N 20	WAGM	10/28/16	10/28/16	Price Is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/24/16	10/30/16	----1--				1	\$100.00				
N 21	WAGM	10/30/16	10/30/16	CBS Sunday Morning	9a-1030a		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/24/16	10/30/16	-----1				1	\$90.00				
N 22	WAGM	11/01/16	11/01/16	M-F 5p-530p	5p-530p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	-1-----				1	\$125.00				
N 23	WAGM	11/02/16	11/02/16	M-F 5p-530p	5p-530p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	--1----				1	\$125.00				
N 24	WAGM	11/03/16	11/03/16	M-F 5p-530p	5p-530p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	---1---				1	\$125.00				
N 25	WAGM	10/28/16	10/28/16	M-F 5p-530p	5p-530p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/24/16	10/30/16	----1--				1	\$125.00				
N 26	WAGM	10/31/16	10/31/16	NewsSource 8 1st Ed @530p	528p-6p		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	1-----				1	\$275.00				
N 27	WAGM	11/01/16	11/01/16	NewsSource 8 1st Ed @530p	528p-6p		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	-1-----				1	\$275.00				
N 28	WAGM	11/02/16	11/02/16	NewsSource 8 1st Ed @530p	528p-6p		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	--1----				1	\$275.00				
N 29	WAGM	11/03/16	11/03/16	NewsSource 8 1st Ed @530p	528p-6p		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/31/16	11/06/16	---1---				1	\$275.00				
N 30	WAGM	10/28/16	10/28/16	NewsSource 8 1st Ed @530p	528p-6p		:30				NM	1	\$275.00

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<u>Contract / Revision</u> 420393 /		<u>Alt Order #</u> 5408794
<u>Contract Dates</u> 10/28/16 - 11/03/16	<u>Product</u> ME-2 TV OCT 28-NOV	<u>Estimate #</u> 3509/942/7908
<u>Advertiser</u> Poliquin for Congress		<u>Original Date / Revision</u> 09/21/16 / 09/21/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	----1--				1	\$275.00				
N 31	WAGM	10/31/16	10/31/16	NewsSource 8 EveningEd@	6p-630p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	1-----				1	\$500.00				
N 32	WAGM	11/01/16	11/01/16	NewsSource 8 EveningEd@	6p-630p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-1-----				1	\$500.00				
N 33	WAGM	11/02/16	11/02/16	NewsSource 8 EveningEd@	6p-630p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--1----				1	\$500.00				
N 34	WAGM	11/03/16	11/03/16	NewsSource 8 EveningEd@	6p-630p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	---1---				1	\$500.00				
N 35	WAGM	10/28/16	10/28/16	NewsSource 8 EveningEd@	6p-630p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	----1--				1	\$500.00				
N 36	WAGM	10/31/16	10/31/16	CBS Evening News	630p-7p		:30				NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	1-----				1	\$450.00				
N 37	WAGM	11/03/16	11/03/16	CBS Evening News	630p-7p		:30				NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	---1---				1	\$450.00				
N 38	WAGM	10/29/16	10/29/16	CBS This Morning Saturday	9a-11a		:30				NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----1-				1	\$60.00				
N 39	WAGM	10/30/16	10/30/16	CBS Evening News Su	630p-7p		:30				NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----1				1	\$60.00				
N 40	WAGM	10/31/16	10/31/16	M-F Wheel of Fortune	7p-730p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	1-----				1	\$250.00				
N 41	WAGM	11/01/16	11/01/16	M-F Wheel of Fortune	7p-730p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-1-----				1	\$250.00				
N 42	WAGM	11/02/16	11/02/16	M-F Wheel of Fortune	7p-730p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--1----				1	\$250.00				
N 43	WAGM	11/03/16	11/03/16	M-F Wheel of Fortune	7p-730p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	---1---				1	\$250.00				
N 44	WAGM	10/28/16	10/28/16	M-F Wheel of Fortune	7p-730p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	----1--				1	\$250.00				
N 45	WAGM	10/31/16	10/31/16	M-F Jeopardy	730p-8p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	1-----				1	\$250.00				
N 46	WAGM	11/01/16	11/01/16	M-F Jeopardy	730p-8p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-1-----				1	\$250.00				
N 47	WAGM	11/02/16	11/02/16	M-F Jeopardy	730p-8p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--1----				1	\$250.00				

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10/28/16 - 11/03/16	ME-2 TV OCT 28-NOV 3	509/942/7908

Advertiser	Original Date / Revision
Poliquin for Congress	09/21/16 / 09/21/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
N 48	WAGM	11/03/16	11/03/16	M-F Jeopardy	730p-8p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	---1---				1	\$250.00				
N 49	WAGM	10/28/16	10/28/16	M-F Jeopardy	730p-8p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	----1--				1	\$250.00				
N 50	WAGM	11/01/16	11/01/16	Tuesday Prime Hr 1	758p-9p		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-1-----				1	\$400.00				
N 51	WAGM	11/02/16	11/02/16	Wednesday Prime Hr 1	758p-9p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--1----				1	\$350.00				
N 52	WAGM	10/28/16	10/28/16	Friday Prime Hr 3	10p-11p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	----1--				1	\$250.00				
N 53	WAGM	10/30/16	10/30/16	Sunday Prime Hr 1	658p-8p		:30				NM	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----1				1	\$375.00				
N 54	WAGM	10/28/16	10/28/16	WAGM This Morning @ 530a	5:30 AM-6:00 AM		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	----1--				1	\$75.00				
Totals								0.00				54	\$11,505.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/26/16 -10/30/16	15	\$2,680.00	(\$402.00)	\$2,278.00
10/31/16 -11/03/16	39	\$8,825.00	(\$1,323.75)	\$7,501.25
Totals	54	\$11,505.00	(\$1,725.75)	\$9,779.25

Signature: _____ **Date:** _____

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:

Date:

WAGM-TV Presque Isle, ME 9/21/14
 I, American Media Advocacy Group

Poliquin for Congress
 being/on behalf of: _____

US House of Representatives
 a legally qualified candidate of the _____

Republican
 political party for the office of: _____

General Election
 in the _____

November 8, 2016
 election to be held on: _____

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
See Schedule	See Schedule	See Schedule	See Schedule	See Schedule	See Schedule

Attach proposed schedule with charges (if available):

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, Poliquin for Congress

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

☐ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

Steve Sykes

agent for Poliquin for Congress

signature of candidate or authorized committee

Steve Sykes

printed name

date

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.